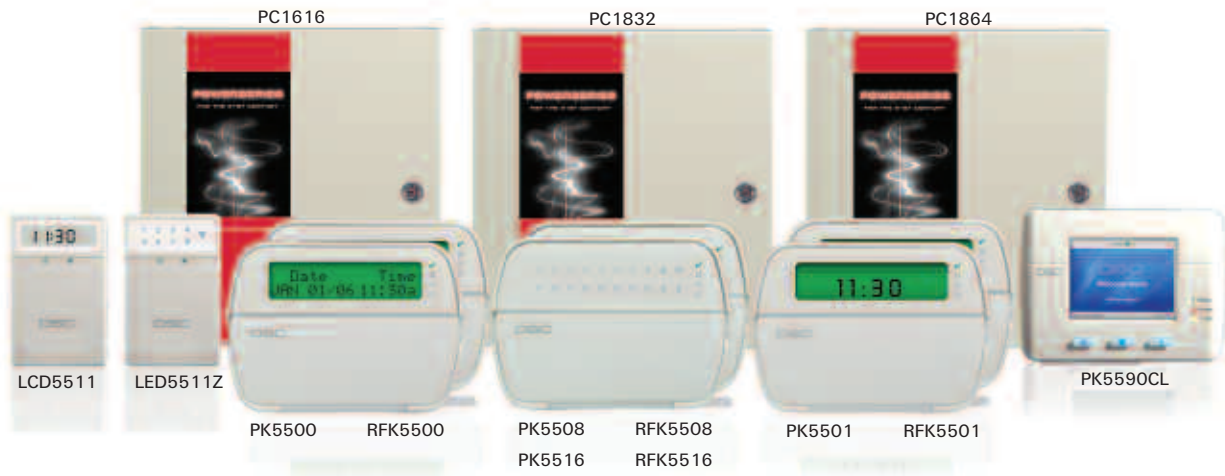




Sales Training for New PowerSeries Keypads, Touchscreen & Control Panels

PowerSeries Keypads, Touchscreen & Control Panels



Course Outline

POWERSERIES 2006 background

Panels: More than 100 new features

PC1616 6-16 zone control panel

PC1832 8-32 zone control panel

PC1864 8-64 zone control panel

User interfaces: General

PK5500 & RFK5500 64-zone LCD full-message keypads

PK5501 & RFK5501 64-zone LCD picture ICON keypads

PK5516 & RFK5516 16-zone LED keypads

PK5508 & RFK5508 8-zone LED keypads

PK5590CL Colour touchscreen security interface

LCD5511 64-zone ICON LCD keypad

LED5511Z 8-zone LED keypad

New POWERSERIES end user benefits & features



Companion Modules

How to Program a POWERSERIES Control Panel

Offered at trade events,
via regional tours, on CD
& online (for CEU credit).

Final Exam

PowerSeries 2006 background



History in the making DSC DOES IT AGAIN

A leader with loyal installers in more than 140 countries, DSC was the original innovator with small, easy-to-use keypads and microprocessor control panels.

Now, surrounded by imitators, we push the industry bar higher once again with a renaissance of product development in many areas and a big launch for our core product line.

Our engineering team has spent 2 years developing new control panels, keypads and screens that strike a balance between advanced technical innovation and popular, practical security systems that are easy to sell, easy to install and easy to use.

In 2006 we are proud to introduce at least 10 new keypads, a touchscreen and 3 future-smart POWERSERIES control panels.

Our marketing people describe this as a "Power Surge." It is also being called a "Value Surge" because our product team has worked diligently to be able to offer all kinds of new features without significantly adding to cost.

As a world leader, the DSC team considers itself responsible for setting the global standards for tomorrow that will make life easier and more prosperous for DSC installers and our other channel partners.

DSC®

PowerSeries panels



3 NEW FUTURE-SMART UNIVERSAL CONTROL PANELS

DSC engineers wanted to design a control panel that set the benchmark for tomorrow's security needs. Different models of our then-current line-up could accommodate many emerging security needs, but it would be better for all our businesses if more needs could be satisfied across the range and within a smaller range of models.

It would mean installers would find it easier to order the right panel. It would mean fewer callbacks to upgrade the control panel as new technological features were added to customer security systems.

It would make it easier for distributors to manage inventory. They could stock a greater volume of fewer models, limiting back orders and improving service for installers. For DSC it would mean simplifying and strengthening the business by allowing production teams, engineering and product development to focus optimal energy on maximizing quality and the reliability that has made DSC famous all over the world.

For these reasons 3 advanced new control panels have been developed: the PC1616, PC1832 and the PC1864.

In a selling situation most customers will respond to the following control panel product benefits, listed approximately in priority order.

Main Benefits

- EXCEPTIONAL VALUE: More than 100 added features
- BETTER SECURITY: All 3 panels are compliant with SIA CP-01 false alarm prevention standard and EN50131-1/3 compliancy
- ADVANCED: All 3 panels support wireless, video, IP, wireless communicators, home automation; plus provide added headroom for the future
- ADVANCED: All 3 panels include 500-event buffer, programmable daylight savings time, night zone, Contact ID and partitionable auto-arm timer
- EASY: Easy to sell, easy to install and easy to use

PowerSeries control panels

3 NEW FUTURE-SMART UNIVERSAL CONTROL PANELS

Sales Objections

- All 3 panels: Same programming and backward compatibility with existing POWERSERIES technology
- Same warranties apply
- Existing line remains available and supported
- No basic programming retraining required, but new POWERSERIES courses now available

Integration

POWERSERIES control panels seamlessly integrate with our

- Award-winning T-Link Internet and network alarm communicators
- GSM universal wireless alarm communicators
- Industry-leading VVM1 10 visual alarm verification module
- SKYROUTE wireless alarm communicator
- Other specialty modules
- Wireless devices
- Structured cabling solutions

100+ Features

These panels also offer numerous new features or features that were previously available via perhaps one model, but are now offered across the range.

The chart on page 7 outlines the differences between the 3 new panels and the 3 they are designed to eventually replace.

Depending on how it is interpreted, this analysis shows that DSC engineers have added well over 100 new features for our customers, representing an exceptional value surge.



PowerSeries panels

| | Region | Power632 | PC1616 | Power832 | PC1832 | Power864 | PC1864 |
|---|--------|----------|--------|----------|--------|----------|--------|
| 500 Event Buffer | Global | No | Yes | No | Yes | No | Yes |
| CP-01 Compliant | USA | No | Yes | No | Yes | Yes | Yes |
| Conventional Power Programming Retained | Global | N/A | Yes | N/A | Yes | N/A | Yes |
| Retains Backward Compatibility with Current Modules | Global | N/A | Yes | N/A | Yes | N/A | Yes |
| 1.7A Switch Mode Power Supply | Global | No | Yes | No | Yes | No | Yes |
| Programmable Daylight Savings Time | Global | No | Yes | No | Yes | No | Yes |
| Night Zone | Global | No | Yes | No | Yes | No | Yes |
| Single Architectural Design for Global Feature Set | Global | No | Yes | No | Yes | No | Yes |
| Automatic Contact ID | Global | Yes | Yes | No | Yes | Yes | Yes |
| Partitionable Auto-Arm Timer | Global | No | Yes | No | Yes | Yes | Yes |
| T-Link Support | Global | No | Yes | No | Yes | Yes | Yes |
| SKYROUTE Support | Global | No | Yes | No | Yes | Yes | Yes |
| RoHS Compliant | Global | Yes | Yes | Yes | Yes | Yes | Yes |
| Revised Installation Manual for Easier & Faster Installations | Global | No | Yes | No | Yes | No | Yes |
| Time Function Key | Global | No | Yes | No | Yes | No | Yes |
| Version Identification | Global | No | Yes | No | Yes | No | Yes |
| Open After Alarm (Abort Code) Output | EU | No | Yes | No | Yes | No | Yes |
| User Walk Test | EU | No | Yes | No | Yes | No | Yes |
| User Enable Installer's Access | EU | No | Yes | No | Yes | No | Yes |
| Defaulting Master Code Option | EU | No | Yes | No | Yes | No | Yes |
| Customer Retained Defaults | Global | No | Yes | No | Yes | No | Yes |
| Full Module Compatibility Across Platform | Global | No | Yes | No | Yes | No | Yes |
| New Software/Hardware Architecture for Future Growth | Global | No | Yes | No | Yes | No | Yes |
| Battery Power-Up Option | Global | Yes | Yes | Yes | Yes | Yes | Yes |
| Robust Anti-Takeover Architecture | Global | No | Yes | No | Yes | No | Yes |
| RF Delinquency Option | Global | No | Yes | No | Yes | No | Yes |
| Option to Prohibit Away to Stay Arming | Global | No | Yes | No | Yes | No | Yes |
| Audible Exit Delay for Stay Arming Option | Global | No | Yes | No | Yes | No | Yes |
| Key Beeps/Bell Option | Global | No | Yes | No | Yes | No | Yes |
| 200 Baud Open/Close Identifier Toggle Option | Global | No | Yes | No | Yes | No | Yes |
| Test Transmission While Armed Only Option | Global | No | Yes | No | Yes | No | Yes |
| Test Transmission Counter in Hours/Day Option | Global | No | Yes | No | Yes | No | Yes |
| Audible Wireless Zone Fault While Armed Option | EU | No | Yes | No | Yes | No | Yes |
| Latching Troubles Option | EU | No | Yes | No | Yes | No | Yes |
| 1st Zone in Alarm Option | EU | No | Yes | No | Yes | No | Yes |
| KEYBUS Fault Sounds Bell Option | EU | No | Yes | No | Yes | No | Yes |
| Arming Inhibit for All Troubles Option | EU | No | Yes | No | Yes | No | Yes |
| Access Code Required for *1, *2, *3 Option | EU | No | Yes | No | Yes | No | Yes |
| Keypad Blanking while Armed Option | EU | No | Yes | No | Yes | No | Yes |
| Master Code Bypasses Holdup Zones Only Option | EU | No | Yes | No | Yes | No | Yes |
| Time Limit Enabled for PGM 05, 06, 17 & 18 Option | EU | No | Yes | No | Yes | No | Yes |
| Open Zones Cancel Arming Option | EU | No | Yes | No | Yes | No | Yes |
| Private Line Communications Format Supported | Global | No | Yes | No | Yes | No | Yes |
| Scantronics 4-8-1 Fast Slot Communications Format Supported | Global | No | Yes | No | Yes | No | Yes |
| Robofon Communications Format Supported | Global | No | Yes | No | Yes | No | Yes |
| CESA 200 Communications Format Supported | Global | No | Yes | No | Yes | No | Yes |
| SIA Comms Priority | Global | No | Yes | No | Yes | No | Yes |
| Updated SIA and Contact ID Comms Table (Industry Standards) | Global | No | Yes | No | Yes | No | Yes |
| Default Changes to Reduce Comms Traffic | Global | No | Yes | No | Yes | No | Yes |
| Programmable Settle Delay Timer | EU | No | Yes | No | Yes | No | Yes |
| Programmable Bell Delay Timer | EU | No | Yes | No | Yes | No | Yes |
| ENS0131-1/3 Grade 2 Compliant to 2004 Standards | EU | No | Yes | No | Yes | No | Yes |
| DD243 Grade 2 Compliant | UK | No | Yes | No | Yes | No | Yes |
| 6 Digit Downloading Access Code Identifier | Global | No | Yes | No | Yes | No | Yes |
| 6 Digit DLS Panel Identifier Code | Global | No | Yes | No | Yes | No | Yes |
| Trouble Menu Acknowledgement | EU | No | Yes | No | Yes | No | Yes |
| Master Code Removed from Installers | EU | No | Yes | No | Yes | No | Yes |
| TLM Trouble Cancels Bell Delay Option | EU | No | Yes | No | Yes | No | Yes |
| Violated Zone at End of Exit Delay Cancels Arming Option | EU | No | Yes | No | Yes | No | Yes |
| Day Zone | Global | No | Yes | No | Yes | No | Yes |
| Fast Zone Loop Response for Onboard Zones | Global | Yes | Yes | No | Yes | Yes | Yes |
| Six Digit System Account Code (via SIA) | Global | Yes | Yes | No | Yes | Yes | Yes |
| No Activity Arming | Global | No | Yes | No | Yes | Yes | Yes |
| Audible RF Jam | Global | No | Yes | No | Yes | Yes | Yes |
| PGM Output Timer | Global | Yes | Yes | No | Yes | Yes | Yes |
| Residential Dial Communication Formats | Global | Yes | Yes | No | Yes | Yes | Yes |
| 10 BPS, 1400Hz Handshake | Global | Yes | Yes | No | Yes | Yes | Yes |
| 10 BPS, 2300Hz Handshake | Global | Yes | Yes | No | Yes | Yes | Yes |
| Alarm Comms During Walk Test | Global | No | Yes | No | Yes | Yes | Yes |
| Partitionable PGMs | Global | No | Yes | No | Yes | Yes | Yes |
| 24Hr Non-Alarm Zone | Global | No | Yes | No | Yes | Yes | Yes |
| Bypass Recall Function Key | Global | No | Yes | No | Yes | Yes | Yes |
| Bypass Group Recall Function Key | Global | No | Yes | No | Yes | Yes | Yes |
| Delayed Fire & Burglary Output | Global | No | Yes | No | Yes | Yes | Yes |
| WKEY Does Not Use Access Codes | Global | Yes | Yes | No | Yes | Yes | Yes |
| Double Hit | Global | No | Yes | No | Yes | Yes | Yes |
| Late to Close | Global | No | Yes | No | Yes | Yes | Yes |
| Auto-Arm Postpone Timer | Global | No | Yes | No | Yes | Yes | Yes |
| Cross Zone/Police Code/Burg Verified Timer | Global | No | Yes | No | Yes | Yes | Yes |
| Local Mode | Global | No | Yes | No | Yes | Yes | Yes |
| Bypass Recall & Clear Bypasses & Bypass Groups | Global | No | Yes | No | Yes | Yes | Yes |
| Auto-Arm Schedule in Installer's | Global | No | Yes | No | Yes | Yes | Yes |
| RF Jam Log After 5 Minutes | Global | No | Yes | No | Yes | Yes | Yes |
| Test Transmission Exception | Global | No | Yes | No | Yes | Yes | Yes |
| Keypad Buzzer Follows Bell | Global | No | Yes | No | Yes | Yes | Yes |
| Cross Zoning | Global | No | Yes | No | Yes | Yes | Yes |
| Exit Delay Restart | Global | No | Yes | No | Yes | Yes | Yes |
| Auto Arming Pre-Alert Timer | Global | No | Yes | No | Yes | Yes | Yes |
| System AC Failure Communication Delay in Hrs | Global | No | Yes | No | Yes | Yes | Yes |
| One Time Use Code | Global | No | Yes | No | Yes | No | Yes |
| Partition Status Alarm Memory Output | Global | No | Yes | No | Yes | No | Yes |
| Zone Follower Output | Global | No | Yes | No | Yes | No | Yes |
| 24Hr Bell/Buzzer Zone | Global | No | Yes | No | Yes | No | Yes |
| Instant Stay/Away Zone | Global | No | Yes | No | Yes | No | Yes |
| Zone Activity Logger | Global | No | Yes | No | Yes | No | Yes |
| Trouble Beeps Control | Global | No | Yes | No | Yes | No | Yes |
| 2-Way Audio Control | Global | No | Yes | No | Yes | No | Yes |

Not all features available without both control panel & PK keypad.

Review Quiz #1

- 1. Which of the following are the main selling benefits of our 3 new POWERSERIES control panels?**

 - EXCEPTIONAL VALUE: More than 100 added features. BETTER SECURITY: All 3 panels are compliant with SIA CP-01 standards. ADVANCED: All 3 panels support wireless, video, IP, wireless communicators, home automation; plus provide added headroom for the future.
 - ADVANCED: All 3 panels include 500-event buffer. ADVANCED: Programmable daylight savings time, night zone, automatic Contact ID and partitionable auto-arm timer. EASY: Easy to sell, easy to install and easy to use.
 - Both A and B are correct.

- 2. True or false: POWERSERIES control panels feature the same programming, warranties and backward compatibility?**

 - True
 - False

- 3. True or false: Existing panel line being discontinued immediately and all support ceases?**

 - True
 - False

- 4. True or false: POWERSERIES control panels seamlessly integrate with our T-Link, GSM , VVM110, SKYROUTE, other specialty modules, wireless devices and structured cabling solutions?**

 - True
 - False

- 5. True or false: Not all features on page 5 are available without both a control panel and a PK keypad?**

 - True
 - False

PowerSeries 2006 user interfaces

POWERING CHANGE WITH 10 NEW KEYPADS AND A COLOUR TOUCHSCREEN

As the security business changes our installers are seeking a greater variety of advanced user interfaces including stylish, easy-to-sell keypads and touchscreens with all the latest features and a sensible value equation. At the same time these interfaces need to be easy to install, upgrade and use; just like the DSC keypads that made us famous in more than 140 countries. In 2006 our engineers proudly introduced 11 stunning new choices.



In selling situations, most customers will respond to the following interface product benefits, listed approximately in priority order.

MAIN BENEFITS

Easy to sell to end users

- ALL NEW PK KEYPADS are stylish, smaller and slimmer. They're as thin as 13/16" (20 mm) and as small 4 1/2" x 6" (113 mm x 154 mm)
- ALL NEW PK KEYPADS feature high-gloss back painting for a rich 3D sensation
- ALL PK BUTTONS: Bigger, backlit and smarter ergonomic layout (easy to use)



Feature rich for EXCEPTIONAL VALUE across the range

- ALL NEW PK KEYPADS: Multiple chimes, input/output terminal can be programmed to operate as a zone input, programmable output or as a low temperature sensor
- ALL NEW PK KEYPADS:
Universal ICONs on keymat and display*
- A value surge of other features. Please see page 5

* Except PK5590CL touchscreen.



A power surge of new choices

- PKs include integrated wireless receiver and hardwired LCD full-message, LCD picture ICON and 8/16 zone LEDs
- Stunning new touchscreen
- Economical 5511 series

PowerSeries 2006 keypad features

POWERSERIES high-quality, slim-profile keypads use advanced plastics technology to achieve a clean unobtrusive look that homeowners welcome. Installers will appreciate easy installation and programming. Here are some additional features.

64-ZONE LCD FULL-MESSAGE KEYPAD



PK5500

- 8 language support
- Global partition status
- Full 32-character programmable phrases
- Modern, slim-line landscape keypad
- Enlarged keypad buttons
- 5 programmable function keys
- Intuitive clock programming*
- Input/Output terminal can be programmed to operate as a zone input or a programmable output
- New AC status ICON
- Wire channel
- Dual wall-mount and front cover tamper
- Easy-to-install mounting hinge
- Individual FAP keys
- Multiple door chime per zone
- Adjustable backlight and keypad buzzer
- Surface or single-gang box mount
- Available in black or white bezels
- RFK5500 includes all of the same features and supports 32 wireless zones and 16 wireless key

64-ZONE LCD PICTURE ICON KEYPAD



PK5501

- Modern, slim-line landscape keypad
- Enlarged keypad buttons
- 5 programmable function keys
- Intuitive clock programming*
- Input/Output terminal can be programmed to operate as a zone input or a programmable output
- Wire channel
- New AC status ICON
- Dual wall-mount and front cover tamper
- Easy-to-install mounting hinge
- Individual FAP keys
- Multiple door chime per zone
- Adjustable backlight and keypad buzzer
- Surface or single-gang box mount
- Available in black or white bezels
- RFK5501 includes all of the same features and supports 32 wireless zones and 16 wireless keys

16-ZONE LED KEYPAD



PK5516

- Modern, slim-line landscape keypad
- Enlarged keypad buttons
- 5 programmable function keys
- Input/Output terminal can be programmed to operate as a zone input or a programmable output
- Wire channel
- Dual wall-mount and front cover tamper
- Easy-to-install mounting hinge
- Individual FAP keys
- Multiple door chime per zone
- Adjustable backlight and keypad buzzer
- Surface or single-gang box mount
- RFK5516 includes all of the same features and supports 32 wireless zones and 16 wireless keys
- New AC status ICON

8-ZONE LED KEYPAD



PK5508

- Modern, slim-line landscape keypad
- Enlarged keypad buttons
- 5 programmable function keys
- Input/Output terminal can be programmed to operate as a zone input or a programmable output
- Individual FAP keys
- Wire channel
- Dual wall-mount and front cover tamper
- Easy-to-install mounting hinge
- Multiple door chime per zone
- Adjustable backlight and keypad buzzer
- Surface or single-gang box mount
- RFK5508 includes all of the same features and supports 32 wireless zones and 16 wireless keys
- New AC status ICON

* Feature only available with new POWERSERIES control panels

Review Quiz #2

- 1. Which of the following are the main selling benefits and features of our 8 new PK keypads? (Not including the PK5590CL color touchscreen.)**

 - Easy to sell to end users, feature rich for EXCEPTIONAL VALUE, a power surge of new choices
 - Stylish, smaller, slimmer, rich 3D sensation, bigger backlit buttons, smarter layout, multiple chimes, universal ICONs, etc.
 - Both A and B are correct

- 2. True or false: The PK5501 provides 8 language support?**

 - True
 - False

- 3. True or false: The RFK5500, RFK5501, RFK5516 and RFK5508 include all of the same features as their hardwired counterparts, plus support 32 wireless zones and 16 wireless keys?**

 - True
 - False

- 4. True or false: The PK5508 features 5 programmable function keys, multiple door chime per zone, adjustable backlight and keypad buzzer?**

 - True
 - False

- 5. True or false: The PK5500 features global partition status and 32-character programmable phrases?**

 - True
 - False

Specialty Interfaces



EASY-TO-SELL PowerSeries KEYPADS

COLOR TOUCHSCREEN SECURITY INTERFACE

PK5590CL

Our exquisitely designed new PK5590CL color touchscreen security interface complements the décor of today's modern installations. The faceplate and screen design can be customized according to dealer preferences.

- Aesthetically pleasing, modern design
- High-contrast, color touchscreen QVGA display
- User-defined functionality
- Customizable faceplate and GUI designs*
- Flush-mount
- Prominently displayed FAP keys (with blue LED background)
- Intuitive LED indication of security system status
- Auto-adjusting CCFL (Cold Cathode Fluorescent Lighting) backlight
- Compatible with PC1616, PC1832 and PC1864 control panels
- Info button leads to Help screens
- Available in English and French languages

* The cost of customization is dependant on the complexity of the request. DSC will work with its customers to maximize affordability and appearance.

5511 SERIES ECONOMICAL KEYPADS

Our new LED5511Z and LCD5511 value series keypads are perfect for economical installs or as second keypads. Quick to install, they are equipped with a wire channel for flush-mount applications and large, backlit buttons for easy usage.



64-Zone ICON LCD Keypad

LCD5511

- Modern, slim-line portrait keypad
- Large, backlit buttons on keypad for trouble-free viewing and activation
- Intuitive symbols and backlit display
- Input/Output terminal can be programmed to operate as a zone input, a programmable output or a low temperature sensor
- 4 programmable function keys
- 8 partition support
- Clock display
- Multiple chime support
- Dual FAP keys
- Dual tamper support
- New AC status ICON
- Wire channel



8-Zone LED Keypad

LED5511Z

- Modern, slim-line portrait keypad
- Large, backlit buttons on keypad for trouble-free viewing and activation
- 4 programmable function keys
- 2 partition support
- Dual FAP keys
- Dual tamper support
- Wire channel
- Zone input

End-user Benefits

PowerSeries KEYPADS & OTHER USER INTERFACES

Value

Innovative DSC keypads and other interfaces are stylish, intelligent, convenient, and are equipped with all the latest operating features at a sensible price. They comply with worldwide false alarm prevention standards, protecting you from municipal charges where applicable.

Easy to Understand & Use

Renowned for simplicity, our keypad buttons are big, backlit and arranged in a smart ergonomic layout for quick action in emergencies. Universal ICONs are available for keymat and display. Message programming can appear in 8 languages. Ask for clear operating instructions on DVD.

Advanced & Reliable Security

The installer's choice for decades, our systems provide rock solid reliability, innovative customizing features, multiple door chime per zone, stay, away, panic and night time options, compatibility with advanced video, Internet, wireless, home automation systems and more. False alarm prevention features help ensure emergency services will respond when needed.

Attractive & Unobtrusive

New PK keypads feature modern contoured styling, backlit buttons and high-gloss back painting for a rich 3D sensation. They're as thin as 13/16" (20 mm) and as small 4 1/2" x 6" (113 mm x 154 mm).

Our exquisitely designed touchscreen provides the ultimate in luxury, convenience and elegance. Its screen, faceplate or both can be custom designed for special architectural effects.

Choice

LOTS OF SECURITY INTERFACES TO CHOOSE FROM

- 8 hardwire/integrated RF receiver PK keypads are available: LCD full-message, LCD picture ICON and 8/16 zone LEDs
- Our stunning touchscreen for special installations
- Our 5511 series for economical installations or as a secondary keypad
- Wireless keys with 1, 2, 4 or 5 buttons for arming and disarming security systems, panic situations, operating garage doors, home automation and more

Quick & Easy Installation

All our keypads and other user interfaces are designed for quick installation and easy add-ons of very innovative future capabilities; some of which are not even invented yet.

End-user Benefits

PowerSeries
CONTROL PANELS

Exceptional Value

More than 100 added features to protect families, business people and property.

Better Security

Systems comply with worldwide false alarm prevention standards, ensuring emergency services will respond when needed, and protecting customers from municipal charges where applicable.

Advanced Security

Systems support wireless, video, Internet, home automation, and lots of new and customizable operating features that meet all customer security needs and preferences. Video look-in helps customers check on their children, nannies, parents or businesses from work stations or PDAs.

Reliable & Easy to Use

Plus they are designed for simple add-ons of very innovative future capabilities that are not even invented yet.

Trouble-Free

DSC has been renowned worldwide for decades for producing security technologies that are highly reliable and easy to use.

Ask for operating instructions on DVD.

Designed for simple and quick installation and upgrading.

Review Quiz #3

- 1. Which of the following are the main selling features of our new PK5590CL colour touchscreen?**

 - Exquisitely designed for the ultimate in luxury, convenience and elegance.
 - Screen, faceplate or both can be custom designed for special architectural effects.
 - User-defined functionality; flush-mount; auto-adjusting backlight; compatible with PC1616, PC1832, PC1864; available in English and French.
 - All of the above are correct.

- 2. True or false: The LED5511Z offers 8 partitions?**

 - True
 - False

- 3. True or false: The LCD5511 offers no tamper support, multiple door chime per zone, clock display or built-in low temp zone?**

 - True
 - False

- 4. True or false: End-user benefits for new POWERSERIES keypads include easy to use and understand, advanced, reliable, unobtrusive, variety, and quick and easy installation?**

 - True
 - False

- 5. True or false: End-user benefits for new POWERSERIES panels include exceptional value, better advanced security, reliable, easy to use and troublesome to install?**

 - True
 - False

Final Exam

1. True or false: POWERSERIES control panels seamlessly integrate with our T-Link, GSM, VVM110, SKYROUTE, other specialty modules, wireless devices and structured cabling solutions?

- True
- False

2. True or false: Existing POWERSERIES control panel line being discontinued immediately and all support ceases?

- True
- False

3. Which of the following are the main selling benefits of our 3 new POWERSERIES control panels?

- EXCEPTIONAL VALUE: More than 100 added features. BETTER SECURITY: All 3 panels are compliant with SIA CP-01 standards. ADVANCED: All 3 panels support wireless, video, IP, wireless communicators, home automation; plus provide added headroom for the future.
- ADVANCED: All 3 panels include 500-event buffer. ADVANCED: Programmable daylight savings time, night zone, automatic Contact ID and partitionable auto-arm timer. EASY: Easy to sell, easy to install and easy to use.
- Both A and B are correct.

4. True or false: New POWERSERIES panels feature different programming and are not backward compatible?

- True
- False

5. True or false: Not all features on page 5 are available without both a control panel and a PK keypad?

- True
- False

Final Exam (Continued)

- 6. True or false: The RFK5500, RFK5501, RFK5516 and RFK5508 include all of the same features as their hardwired counterparts, plus support 16 wireless zones and 32 wireless keys?**
- True
 - False
- 7. True or false: The PK5500 features global partition status and 32-character programmable phrases?**
- True
 - False
- 8. True or false: The PK5508 features 5 programmable function keys, multiple door chime per zone, adjustable backlight and keypad buzzer?**
- True
 - False
- 9. True or false: The PK5501 provides 8 language support?**
- True
 - False
- 10. Which of the following are the main selling benefits and features of our 8 new PK keypads? (Not including the PK5590CL color touchscreen.)**
- Easy to sell to end-users, feature rich for EXCEPTIONAL VALUE, a power surge of new choices.
 - Stylish, smaller, slimmer, rich 3D sensation, bigger backlit buttons, smarter layout, multiple door chime per zone, universal ICONs, etc.
 - Both A and B are correct.

Final Exam (Continued)

11. True or false: The LCD5511 offers 8 partitions?

- True
- False

12. Which of the following are the main selling features of our new PK5590CL colour touchscreen?

- Exquisitely designed for the ultimate in luxury, convenience and elegance.
- Screen, faceplate or both can be custom designed for special architectural effects.
- User-defined functionality; flush-mount; auto-adjusting backlight; compatible with PC1616, PC1832, PC1864; available in English and French.
- All of the above are correct.

13. True or false: The LCD5511 offers no tamper support, multiple door chime per zone, clock display or built-in low temp zone?

- True
- False

14. True or false: End-user benefits for new POWERSERIES panels include exceptional value, better advanced security, reliable, easy to use and troublesome to install?

- True
- False

15. True or false: End-user benefits for new POWERSERIES keypads include easy to use and understand, advanced, reliable, unobtrusive, choice, and quick and easy intallation?

- True
- False



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